

◆ confidential

AGREEMENT AND AUTHORITY



Prepared by
**Medi Surg
International**

To, Medi Surg International Islamabad

April ; 15, 2022

Net Rate for Holy Family Hospital Rawalpindi Year 2022-2023

Sr#	Product Name	Manufacturer Name	DRAP Registration	Pack Size / Carton	Net Price Per piece
1	CURE Auto Disable Syringes 1cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001683	1,sX100X32	
2	CURE Auto Disable Syringes 3cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001683	1,sX100X18	Rs;14.50
3	CURE Auto Disable Syringes 5cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001683	1,sX100X18	Rs;15.00
4	CURE Auto Disable Syringes 10cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001683	1,sX100X12	
5	CURE Disable Syringes 1cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0002642	1,5X100X36	
6	CURE Disable Syringes 10cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0002642	1,sX100X12	
7	CURE Disable Syringes 20 cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0002642	1,Sx50x10	
8	CURE Disable Syringes 30cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0002642	1,Sx50x10	
9	CURE Disable Syringes 50cc (Blistar)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0002642	1,Sx25x10	
10	CURE IV Y Port (Blistar Pack)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001681	1,sX10X50	
11	CURE IV Set (Blistar Pack)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001681	1,sX10X50	
12	CURE IV Buret 100ml (Blistar Pack)	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001682	1,sX10X10	Rs;145/-
13	CURE Cord Clump Blistar	Yangzhou Goldenwell Medical Devices PR China	MDIR-0001684	1,sX100X20	
14	CURE Urine Bag 2000ml	Yangzhou Goldenwell Medical Devices PR China	MDIE-0000081	1,sX10X25	Rs; 45/-
15	CURE Sterile Surgical Gloves Powder Free Size: 6.5,7.0,7.5, 8.0	Anhui AnYu Plastic & Rubber Product Co,China	MDIR-0001231	2,sX50X10	Rs;65/-
16	CURE Sterile Surgical Gloves Powdered Size: 6.5,7.0,7.5, 8.0	TG Medical SDN BHD Malaysia	Applied For Registration	2,sX50X8	
17	Cure Latex Examination Gloves Powder Free	TG Medical SDN BHD Malaysia	Applied For Registration	100,sx10	Rs;1200/-
18	Cure Latex Examination Gloves Powdered	TG Medical SDN BHD Malaysia	Applied For Registration	100,sx10	Rs;850/-
19	Cure Nitrile Examination Gloves Powdered Free	TG Medical SDN BHD Malaysia	Applied For Registration	100,sx10	Rs;1200/-

- 1 Payment Will Be Advance 100%
- 2 It is Ex-Rahim Yar Khan Rate
- 3 Distributer will Provide Original Order of Institution
- 4 Stock will be supply after 30 days

Head Office & Warehouse:
Toyota Royal Motors Opp. Road,
1-km Saim Nala, Rahim Yar Khan,
Pakistan. Tel: (0092) 314-9671837

(RAJA ANWAR UR RAHMAN)

Branch Office:
House No. 247 Street No. 11 Sector-3,
Airport Housing Society, Rawalpindi,
Pakistan. Cell: +92-300-9671837



Ref: CACI/1504/2022

15, April, 2022


To,
Director
Holy family Hospital
LAHORE

Subject: DISTRIBUTOR AUTHORIZATION FOR TENDER YEAR 2022-23

We are *Sole Agent* and *Importer* of CURE Brad Surgical Items in Pakistan. We do hereby *Authorized M/ S MEDI SURG INTERNATIONAL Office # 3 First Floor Ahmed Plaza I-10 Markaz Islamabad Pakistan as a Distributor to quote, negotiate and supplies our production on behalf of Holy Family Hospital year 2022-2023.*

This authorization is valid up to **30-06-2023**.

Best regards,


(RAJA ANWAR-UR-REHMAN)
Director

Head Office & Warehouse:
Toyota Royal Motors Opp. Road,
1-km Saim Nala, Rahim Yar Khan,
Pakistan. Tel: (0092) 314-9671837

Branch Office:
House No. 247 Street No. 11, Sector-3,
Airport Housing Society, Rawalpindi,
Pakistan. Cell: +92-300-9671837

Service Agreement


Terms & conditions for Holy Family Hospital Rawalpindi between Usmanco International and M/s. Medisurg International Islamabad for the Year 2020-2021.

SUPPLY OF SURGICAL & DISPOSABLE ITEMS TO HOLY FAMILY HOSPITAL RAWALPINDI FOR THE YEAR 2020-2021

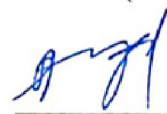
- Scope of Work:** Usmanco International shall offer their various product to the Institution services provider for its distribution in institution authorized. The company will supply products as per demand of institution order through service provider M/s. Medisurg International, Islamabad.
- Authorized Territory:** Usmanco International shall appoint you as Institutions service provider for Holy Family Hospital Rawalpindi and you will be authorized to collect orders / cheques, deliver company products and submit delivery challans / invoices in institution under above said tender. The company will have an exclusive rights to do the institution business directly or indirectly, through any other distributor.
- Products:** Usmanco International will offer the products to service provider for distributing in Holy Family Hospital Rawalpindi against all approve products of Usmanco International.
- Advance Payment of Security Deposit:** Advance security payment for purchase of products, as per institution order is to be remitted to the company by Cheque / Demand Draft / Pay Order etc, which will be refunded back to M/s. Medisurg International, Islamabad upon receipt of payment and completion of tender in all respect.
- Transportation of Products:** Transportation of products duly insured will be arranged by Usmanco International.
- Consideration of Services:** Usmanco International will pay service charges to M/s. Medisurg International, Islamabad, upon completion of transactions in all respects, after deduction of Income Tax deduction as per law applicable at the time of payment against actual tender supplied after receipt of payment from the institution, as per following details:-

S No.	Quoted Brand	Rate of Service Charges
1	Endosoft Endotracheal Tube with Cuff All Sizes	Rs. 19.35
2	Endosoft Endotracheal Tube without Cuff All Sizes	Rs. 15.25

Accepted


M/s. Medisurg International
Islamabad




M/s. Usmanco International
220, Block-3, DMCHS,
S. Abdul Tawwab Road,
Karachi



Dated 22.07.2020

Service Agreement


Terms & conditions for PIMS Islamabad between Usmanco International and M/s. Medisurg International, Islamabad

SUPPLY OF SURGICAL DISPOSABLE ITEMS & SUTURE MATERIAL ON ANNUAL CONTRACT BASIS, FOR THE FINANCIAL YEAR 2020-21.


- Scope of Work:** Usmanco International shall offer their various product to the institution services provider for its distribution in institution authorized. The company will supply products as per demand of institution order through service provider M/s. Medisurg International, Islamabad
- Authorized Territory:** Usmanco International shall appoint you as institutions service provider for PIMS, Islamabad and you will be authorized to collect orders / cheques, deliver company products and submit delivery challans / invoices in institution under above said tender. The company will have an exclusive rights to do the institution business directly or indirectly, through any other distributor.
- Products:** Usmanco International will offer the products to service provider for distributing in PIMS, Islamabad against all approve products of Usmanco International.
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S No.	Quoted Brand	Rate of Service Charges
1	B-Cat 2 I.V. Cannula G-14 and G-16	Rs. 12.10

Accepted


M/s. Medisurg International
Islamabad




M/s. Usmanco International
220, Block-3, DMCHS,
S. Abdul Tawwab Road,
Karachi



Dated 11.05.2020

220, D.M.C.H.S., Block-3, S. Abdul Tawwab Road, Karachi-Pakistan
Ph: 021-34541117-9 Fax: 021-34541119 E-mail: uci@usmanco.com.pk

Scanned with CamScanner

ATC/Authority/2023-24

Dated: 01-09-2023

To
Ms holy family Hospital
Rawalpindi

Subject: Letter Of Authority

Dear sir

This is brought to inform you that Medi Surg International is our sole distributor to quote our products on behalf of Aqib trading company for the year 2023-24.

This Authority Letter is valid up to 30-06-2024.



Thanks and Regards
Aqib Trading Company Pvt Ltd.


Principal Officer



unverified document for verification email at unisa.pvt@gmail.com

Add: Main G.t Road Akora Khattak, District Nowshera Akora Khattak

Khyber Pakhtunkhwa 24040 unisa.pvt@gmail.com  0923-510035 

Date: _____

Dated: July 17, 2023

Medical Superintendent

Holy Family Hospital

Rawalpindi

Subject: Authorized Distributor for Supply of Products for Financial Year 2023-24.

Dear Sir/Madam,

I am writing to inform you about the authorized distributor for our products (Unilock 3cc, Unilock 5cc, Uniject 10cc, IV Set and IV Set with Y Port) is Medisurg International, with National Tax Number 7884388-1, to your esteemed hospital.

We want to emphasize that Unisa Private Limited holds no responsibility in case of supplies made by any unauthorized distributor to Holy Family Hospital. Medisurg International is the sole authorized distributor, and any other individual, person, distributor, company, organization, or institution attempting to sell or purchase Unisa Private Limited products without prior permission, approval, or authority letter from us is doing so will be considered as violation of our rights. We kindly request Holy Family Hospital to ensure that all procurement of our products is made exclusively through Medisurg International until and unless further intimation from Unisa Private Limited. This measure will safeguard against any potential complications arising from unauthorized distribution channels and will guarantee that you receive genuine products meeting our high-quality standards.

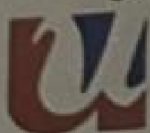
Unisa Private Limited reserves the legal right to take appropriate legal action against any individual, person, distributor, company, organization, or institution found to be in breach of our authorized distribution agreement. We are committed to protect our brand reputation and ensuring the safety and efficacy of our products for all patients.

Thank you for your understanding and cooperation. We value our partnership with Holy Family Hospital and look forward to continuing to serve you with our exceptional products and services.

Yours sincerely



Unisa Private Limited



Service Agreement

Terms & conditions for PIMS Islamabad between Usmanco International and M/s. Medisurg International, Islamabad


SUPPLY OF SURGICAL DISPOSABLE ITEMS & SUTURE MATERIAL ON ANNUAL CONTRACT BASIS, FOR THE FINANCIAL YEAR 2020-21.

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- Authorized Territory:** Usmanco International shall appoint you as institutions service provider for PIMS, Islamabad and you will be authorized to collect orders / cheques, deliver company products and submit delivery challans / invoices in institution under above said tender. The company will have an exclusive rights to do the institution business directly or indirectly, through any other distributor.
- Products:** Usmanco International will offer the products to service provider for distributing in PIMS, Islamabad against all approve products of Usmanco International.
- Advance Payment of Security Deposit:** Advance security payment for purchase of products, as per institution order is to be remitted to the company by Cheque / Demand Draft / Pay Order etc, which will be refunded back to M/s. Medisurg International, Islamabad upon receipt of payment and completion of tender in all respect.
- Transportation of Products:** Transportation of products duly insured will be arranged by Usmanco International.
- Consideration of Services:** Usmanco International will pay service charges to M/s. Medisurg International, Islamabad upon completion of transactions in all respects, after deduction of Income Tax deduction as per law applicable at the time of payment against actual tender supplied after receipt of payment from the institution, as per following details:-


S No.	Quoted Brand	Rate of Service Charges
1	B-Cat 2 I.V. Cannula G-14 and G-16	Rs. 12.10

Accepted

M/s. Medisurg International
Islamabad



M/s. Usmanco International
220, Block-3, DMCHS,
S. Abdul Tawwab Road,
Karachi



Dated 11.05.2020



IBL HealthCare Limited
Address: 2nd Floor, One IBL Centre,
Plot# 1, Block 7 & 8, Dehli
Mercantile Muslim Cooperative
Housing Society (DMCHS), Tipu Sultan
Road, Off. Shahrah-e-Faisal, Karachi
Ph (92-21) 35653414 Email
info@iblhc.com

To, April 2, 2021

M/s Medi Surg International,
Office #3, First Floor Ahmed Plaza,
I-10, Markaz, Islamabad.

Subject: Appointment as Distributor for Rawalpindi/ Islamabad

Referring to your application "IBL Healthcare (A Searle Subsidiary)" pleased to appoint you as our distributor in territory of Rawalpindi & Islamabad. You are entitled to sell our product range of Hemodialysis, Surgical & Anesthesia portfolio in trade & private institutions in mentioned cities. We welcome you, in our family of distributors and expect to build good & strong relationship and take our products in the market to largest extend and give customers the best of services.

Terms & conditions of business are as following:

- Payment would be made in advance in favor of IBL Healthcare Limited.
- The monthly target would be as decided with sales concerned.
- Company will supply Stocks at your warehouse via courier.
- You are required to maintain 30 days' inventory in your warehouse against set targets.
- Purchase order will be made in coordination with our respective Sales Manager.
 - Submission of SSR on a weekly/monthly basis to the respective Representative/Sales Manager.

We hope that you are clear about the entire scope of your work and expect you to achieve your targets accordingly.

We look forward to a long and pleasant business relationship with you for the benefit of both our organizations.

Company reserves the right to alter terms of distributorship at any time.

Sincere Regards,

Muhammad Umair Mughal
Associate Business Manager



Bajwa Pharmaceuticals Pvt. Ltd.

BPL/NR/23-24/1240
August 07, 2023

TO WHOM IT MAY CONCERN

It is certified that **M/S Medi Surg International** Ahmed plaza, office 3, first first floor, 1 10/3, **Islamabad** is our authorized institutional distributor for “**Quotation Based Purchase**” of **Holy Family Hospital, Rawalpindi** for Financial Year 2023-2024.

M/s Medi Surg International is authorized to quote prices, participate in quotation for FY 2023-2024 in aforesaid mentioned institution on behalf of **M/s Bajwa Pharmaceuticals (Pvt.) Ltd.**

Truly yours

For & on behalf of M/s Bajwa Pharmaceuticals (Pvt.) Ltd.



USMAN AHMED BAJWA
Director

NET RATE

Holy Family Hospital, Rawalpindi
Quotation Based Purchase

RATE PER AMP

T. Sr. No.	Name of the tendered Item	Quoted Brand	Pack Size	Quoting Rate for HFH	Offered Rate for Medi Surg International
35	Lignocaine HCl B.P. (20mg/ml) 200mg/10ml (Pack in Carton with leaflet)	Baligno Injection 2% 200mg/10ml	25x10ml	18.50	15.73
45	Ondansetron HCl Dihydrate 8mg/4ml Injection	Ondansetron 8mg/4ml Injection	20 x 4ml	49.90	42.42
53	Tranèxamic Acid BP (100mg/ml) 500mg/5ml (Pack in Carton with leaflet)	Synostat Injection 500mg/5ml	10x5ml	57.00	48.45
64	Naloxone HCl B.P.0.40mg/ml (Pack in Carton with leaflet)	Naloxo-X Injection 0.40mg/ml	10x1ml	79.00	67.15
73	Isosorbide Dinitrate 10mg /10ml (1mg/ml) (Pack in Carton with leaflet)	Isobaj Injection 10mg/10ml	10x10ml	185.00	157.25
75	Nitroglycerine 10mg/10ml (Pack in Carton with leaflet)	Glynitrin 1mg/ml Injection	10x10ml	229.00	194.65
92	Frusemide 20mg/2ml (10mg/ml) (Pack in Carton with leaflet)	Frusemide Injection 20mg/2ml	50x2ml	8.90	7.57

Signed:
Official Stamp:

